

**Now Starring**  
**Grand Achiever Director Hillary Malsch**

**W**ow! What a privilege to be able to "crow" about how my Mary Kay business has touched my family!

2010 was, of course, my favorite year in my business, as I FINALLY earned my First Free Car with Mary Kay! I had imagined the "Car Pick Up" day for months, years. I just knew this would be a momentous day in my family. Although I had envisioned my Unit members joining me, having a cake and a party to celebrate, I ended up having only 3 out of 4 children there, no Unit Members, and no party. I didn't mind. By the time it was ready, I wanted to bring it HOME! On the way home, the kids were ALL sure that everyone was looking at us. As the sky opened up and a thunderstorm poured out on my lovely new car, we all settled into reality. Free cars don't always stay Clean, Shiny cars. 5 of us aren't as comfortable as in the big car that seats 8. Yet every child will choose to go in Mommy's car, every time. Why? Because they recognize the achievement. They were part of the countdown as it happened. They learned that good things happen, that goals can be reached, that God wants abundance for us. Plus, it is the only car that still smells sooooo good (and new).



These are children that create their own goal posters, set their own goals, that try to inspire Mommy to do better. When Melanie (12) overheard Meredith (7) talking about the shoes she wanted, she helped her create a goal poster, with check boxes to mark her progress, so she could save her own money and buy them. When Jorie sets out to change something in her life, she works out a written plan to create the result she hopes for. When Michael got inspired to create something that matters, he started the "GOISE" club....meaning Great, Outrageous, Incredible, Super, Extraordinaires.....whose "Will is to be EXTRAORDINARY". WHAT 8 year old boy thinks of such things? What 7 year old girl plans her purchases so carefully? What 11 year old writes down steps to create change? Mary Kay children. Children that see goal posters and affirmations all over the house. Children that get to ride in a free car every day, and talk about that blessing. Children that choose the gifts they would like Mommy to earn in the Star program, and know without doubt that that new Item will be ours. Children that just want to know, "How close are you to a Cadillac, Mommy?" Because in their mind, THANK YOU, GOD, there are NO limits to what we can do as a Mary Kay family.



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